

KS4 Business – Year 10

	Topics Covered	Assessment
<p>YEAR 10 AUTUMN TERM</p> <p>Weeks – 1-15</p> <p>5th September – 21st December 2016</p>	<p><u>Section 1: Spotting a business opportunity</u></p> <p>Topic 1: To be able to state what is a business. Topic 2: To be able to state why customer needs are central to a business's success. Topic 3: Analysing customers. Topic 4: Analysing competitors. Topic 5: Adding value. Topic 6: The options available in starting up a business.</p> <p><i>Students apply skills and knowledge from section 1 and develop a business idea to set up their own Smoothies business.</i></p> <p><u>Section 2: Showing enterprise.</u></p> <p>Topic 9: What is enterprise Topic 10: Being creative and enterprising. Topic 11: Invention and innovation. Topic 12: Calculated risk.</p> <p><u>Section 3: 3 Putting a business idea into practice</u></p> <p>Topic 13: Business objectives. Topic 14: Business Costs Topic 15: Revenues</p>	<p>End of unit assessments section 1</p> <p>End of unit assessments section 2</p> <p>In class assessment</p> <p>Weekly homework</p> <p>PT1: 16th – 27th November 2015</p>
<p>Year 10 Spring Term</p> <p>Weeks – 16-26</p> <p>9th January – 31st March 2017</p>	<p>Topic 16: Cash flow. Topic 17: Obtaining finance.</p> <p>Section 4 Making the start-up effective</p> <p>Topic 18: Customer focus and marketing mix. Topic 19: Limited liability. Topic 20: Start-up, legal and tax issues. Topic 21: Revision for PT2 Topic 22: Customer Satisfaction Topic 23: Recruitment</p>	<p>End of unit assessments section 3</p> <p>End of unit assessments section 4</p> <p>In class assessment</p> <p>Weekly homework</p> <p>PT2: 22nd February- 11th March 2016</p>
<p>Year 10 SUMMER TERM</p> <p>Weeks – 27-39</p> <p>17th April – 21st July 2017</p>	<p>Section 5: Understanding the economic context</p> <p>Topic 24: Demand and supply. Topic 25: Interest rates Topic 26: Exchange rates Topic 27: Commodities Topic 28: Business Cycle Topic 29: Stakeholders</p>	<p>End of unit assessments section 4</p> <p>In class assessment</p> <p>Weekly homework</p> <p>PT3 20th June- 1st July 2016</p>

Progress Tracking Assessment dates

PT1: 14th- 25th November 2016

PT2: 23rd January to 8th March 2017

PT3: 19th to 30th June 2017